

IMPROVING IT DELIVERY

HEDRA.
consortium

IMPROVING IT DELIVERY.

Hedra and its consortium partners help public service organisations to deliver measurably improved and more efficient services to customers by delivering effective technology based solutions and business consulting services. With our assistance, you can achieve your strategic objectives as an organisation and make a lasting difference to the lives of citizens and communities.

Information technology is central to the businesses process of all public service organisations.

The challenge

Information technology is central to the businesses process of all public service organisations.

However, many mid-sized organisations, such as district and county councils, smaller government departments and non-departmental public bodies, struggle to find suitable technology partners in the public services marketplace to provide them with the right level of strategic advice, flexible and responsive technology related services.

Often this results in a patchwork landscape of custom-developed and packaged applications maintained by multiple contractors. Operational efficiency is constrained by unmet business needs.

At the same time, significant change in the public sector means that organisations face bigger challenges in relation to their use and management of IT. Pressures impacting IT provision include:

- price pressure on support services
- drive towards shared service delivery models
- need to improve project and service delivery
- greater flexibility and responsiveness to business clients
- increasing resource efficiency
- demand for greater innovation and more joined-up solutions.

There is hence a pressing need for IT departments to demonstrate their competence and enhance their credibility as service providers to internal clients and management.

The solution

Together with its consortium partners, Hedra offers organisations a tailored information systems partner service. This can involve any or all of strategy, solution design, application development, hosting and application maintenance.

The services we can provide include:

- providing a flexible, highly skilled and cost effective resource pool, e.g. to reduce reliance on contractors
- developing refreshed IS strategies to better align IT to business needs
- providing specialised application development and implementation resources
- implementing and managing an 'on-demand', virtualised infrastructure
- rescuing technology projects that are failing to deliver
- flexible hosting and application management services
- reviewing effectiveness of current IT services
- undertaking quick pilots and proof of concepts.

Our approach is to work with you to tailor a flexible set of services which deliver results appropriate to individual client needs.

The benefits

Although each client has individual requirements, the benefits achieved by our clients fall into the following categories:

- economy – consortium solutions are tailored to be fit for purpose, preventing over-specification and waste
- flexibility – we provide adaptable solutions that can change with new circumstances
- stability – the depth and breadth of consortium capability ensures certainty of delivery
- reduced risk – we are willing to and have a track record of working under risk/reward arrangements
- convenience – consortium services are easy to buy through Catalist.

Why work with the Hedra Consortium?

The Hedra Consortium has a proven track record in the information systems space, having supported a wide range of projects and change management programmes. We offer expertise in the quick deployment of solutions and services, with a focus on the rapid realisation of benefits. With our strengths in technical consulting and systems integration, we can help you to run your operations more securely, more cost effectively and with greater efficiency.

About the Hedra Consortium

The Hedra Consortium offers clients a full range of end-to-end solutions by bringing together nationally and internationally recognised service providers, each at the top of their field. The consortium is led and managed by Hedra, the leading UK public services and solutions specialist. Consortium members specialising in this field include Valtech and Netstore. Valtech is a global technology services and consulting company. Netstore is a leading provider of IT managed services to the public sector. The Hedra Consortium is an accredited Catalist supplier.

Hedra Consortium

Hedra Consortium Office
1 Waterfront Business Park
Fleet, Hampshire
GU51 3QT

T 01252 772900

F 01252 772901

consortium@hedra.com

Hedra plc (Prime Contractor)

London Office
4 Matthew Parker Street
London
SW1H 9NP

T 020 7227 6800

F 020 7227 6801

consult@hedra.com

www.hedra.com

In addition to the solutions capability of the Hedra Consortium, Hedra plc offers the full range of management and IT consultancy services. Hedra is an accredited Catalyst supplier under the following consulting categories of Catalyst:

- business strategy
- organisational development
(for central government, health, justice and education)
- outsourcing consultancy
- programme and project management consultancy
- procurement consultancy
- HR consultancy
- information systems strategy
- ERP consultancy.