

For Immediate Release

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Hedra plc has been awarded Framework Agreements by OGCBuying.solutions to provide goods and services to the Public Sector

Leading management consulting and transformation service company, Hedra plc, has proved successful winning contractual agreements under OGCBuying.solutions Catalist framework agreements.

The Catalist brand has been designed to unify all of OGCBuying.solutions framework agreements under which suppliers will be able to provide goods and services across the whole UK public sector. OGCBuying.solutions has run a series of selection processes to identify the most suitable suppliers for their range of catalogues, covering a wide range of resourcing, consulting and technology solutions.

Hedra has been awarded framework agreements in 17 of the consulting and solutions service areas of Catalist (see full list below). That accreditation covers a wide range of business and technology consulting services, together with end-to-end solutions provision. As an accredited supplier Hedra will compete with 8-15 other suppliers in each Catalist service area for annual orders expected to exceed £500m. To service the solutions areas, Hedra leads a major consortium which includes Hewlett Packard, Netstore, CACI, Detica, Valtech, Adobe, Agresso, Compelsysao, Elision, Epic, Hummingbird, Lagan, Open Text and SAP Consulting. Under Hedra's leadership, this integrated consortium will offer a full range of end-to-end multi-vendor specialist solutions across the public sector.

Mark Campbell, Chief Executive, Hedra Plc commented: "We are delighted to have been awarded an agreement and to have secured a place amongst the many organisations to provide products and services across the public sector. We were already one of the providers of consulting services through S-Cat, with over £100m of services delivered by Hedra, and this success not only preserves that position but also brings new major solutions opportunities to help fuel our continued growth."

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Mark added: “The Specialist Solutions element of the Catalist framework agreements will be a key enabler of government aspirations to improve public service delivery. We forecast increasing demand for innovative solutions from a consortium such as ours that combines strength in depth, with agility and an awareness of the public sector. The Hedra Consortium is designed to provide very wide product and sector coverage and securing accreditation in the specialist solutions categories of the Catalist framework agreements really puts Hedra’s solutions capability on the map.”

Hedra plc has been awarded framework agreements under the following Catalist categories:

Organisational Consultancy

- Business Strategy
- Organisational Development Central Civil Government
- Organisational Development Health
- Organisational Development Police and Criminal Justice
- Organisational Development Education and Children’s services
- Outsourcing

Functional Consultancy

- Project and Programme Management Consultancy
- Procurement Consultancy
- HR Consultancy

ICT Consultancy

- Information Systems (IS) Strategy Consultancy and Development
- Enterprise Resource Planning (ERP) Consultancy

Specialist Solutions

- Web Design and Content Management Solutions
- eTransactional Solutions
- Applications Development
- Customer Relations Management (CRM) Solutions
- Electronic Documents and Records Management (EDRM) Solutions
- ERP Solutions

Notes to Editors

About Hedra plc

Hedra plc is a management consulting, solutions and service company. We are the largest consultancy specialising in the UK public services, with a significant private sector capability. Our clients come from Central Government, Local Government, NHS, Ministry of Defence, Aerospace, Utilities and Energy, and a wide range of public service agencies. Our five service groups include Business Change & Transformation, Customer Services, Corporate services, Procurement & Supply Chain and Information Management.

www.hedra.com

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OGCbuying.solutions is the trading arm of the Office of Government Commerce (OGC), which is itself an office of HM Treasury. OGC was launched on 1 April 2000 as a result of a review of civil procurement in Central Government. Its aim is to achieve substantial value for money improvements in the Government's procurement budget and to oversee and implement the Government's wider Efficiency Review across the entire public sector. OGCbuying.solutions, launched in April 2001, provides public sector procurement professionals with a route to the products and services they need to maximise procurement efficiency and value for money. Its contracts and framework agreements offer substantial savings through significant buying power, economies of scale and strategic partnerships. Once again, these savings are counted towards the Efficiency Review target. Rigorous tendering and evaluation processes ensure that products and services are checked for quality, price competitiveness, fitness for purpose and compliance with statutory requirements. These products and services are available through OGCbuying.solutions **Catalist** framework agreements and **Managed Services**.

The **Catalist** brand is designed to unify the framework agreements under one identifiable and recognisable brand name. Catalist incorporates a series of framework agreements which have been developed to offer our customers a broad range of goods and services aligned to their particular needs.

Managed Services are predominantly more sophisticated, requiring expertise and additional support from OGCbuying.solutions.

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